

### **COMPANY ANNOUNCEMENT**

### Harboes Bryggeri A/S

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Ruth Schade, CFO

# INTERIM REPORT OF HARBOES BRYGGERI A/S for the period 1 May - 31 October 2010

To

### NASDAQ OMX Copenhagen

The Board of Directors of Harboes Bryggeri A/S has today considered and adopted the interim report for the period 1 May - 31 October 2010.

The report is described on the following pages.

Skælskør, 14 December 2010

Anders Nielsen Chairman of the Board Bernhard Griese CEO



### **COMPANY ANNOUNCEMENT**

Harboes Bryggeri A/S

# INTERIM REPORT OF HARBOES BRYGGERI A/S for the period 1 May - 31 October 2010

### **CEO Bernhard Griese on the interim report:**

"The underlying operations of the company are extremely healthy, which means that we maintain very solid earnings.

The positive developments are primarily driven by our focus on quality and reliability of delivery, efficient production and flexible capacity utilisation. At the same time, we continue to expand the activity level within our strategic development areas, e.g. our export activities which were further strengthened in Q2 through new agreements and products. Malt extract is another focus area, and sales are developing positively and in line with the plans laid down. It is, to a wide extent, the strategic development areas which will drive Harboe's future value creation, and we continue to strengthen these activities, e.g. through new competencies within development and sales.

We expect to see continued positive developments also in the next six months. We are well geared to maintain our position in the main markets and expect improved earnings for the year as a whole relative to last year despite the fact that we are still exposed to market fluctuations and increasing competition."

Bernhard Griese CEO

#### COMPANY ANNOUNCEMENT

### INTERIM REPORT OF HARBOES BRYGGERI A/S

for the period 1 May - 31 October 2010

### The financial year for the group in outline

• Revenue was DKK 830.3 million, up 4.2%.

• Sales of beer and soft drinks, including malt beverages and malt wort products, totalled 3.12 million

hectolitres compared with 2.93 million hectolitres last year, up 6.5%.

A profit before depreciation, amortisation, net financials and tax (EBITDA) of DKK 125.7 million was

returned against DKK 95.4 million in the same period last year. This corresponds to an EBITDA

margin of 15.2%

• Operating profit (EBIT) amounted to DKK 60.3 million compared with last year's DKK 32.9 million.

• Consolidated profit before tax was DKK 58.1 million against DKK 31.5 million last year.

• The group's gross investments during the financial year totalled DKK 83.8 million.

• Cash flows from operating activities and free cash flows (changes in cash and cash equivalents)

amounted to DKK 112.9 million and DKK -23.4 million, respectively.

With reference to the authorisation given at the company's annual general meeting on 24 August 2010,

Harboe has acquired 285,640 class B treasury shares at a price of DKK 33.3 million. As at 31 October

2010, the group's holding of treasury shares totalled 350,585 class B shares, corresponding to 5.84% of

the share capital.

Harboe maintains the outlook announced in its latest company announcement of 7 September 2010 of a

profit before tax in the range of DKK 75-85 million and expects the results to be in the higher end of

the interval.

**Further information** 

Bernhard Griese, CEO

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### FINANCIAL HIGHLIGHTS

(DKK '000)	Q2 2010/2011	Q2 2009/2010	H1 2010/2011	H1 2009/2010	FY 2009/2010
Earnings			_		
Gross revenue	446,257	456,946	970,991	941,505	1,804,047
Taxes on beer and soft drinks	(65,895)	(69,867)	(140,730)	(144,941)	(279,320)
Revenue	380,362	387,079	830,261	796,564	1,524,727
Operating profit/(loss)	23,230	12,501	60,294	32,871	64,342
Profit/(loss) before tax	21,997	11,009	58,094	31,545	58,120
Calculated tax	(5,530)	(3,004)	(14,573)	(7,635)	(15,247)
Adjustment of tax, previous years	38	65	38	65	156
Net profit/(loss) for the period	16,505	8,070	43,559	23,975	43,029
Balance sheet					
Non-current assets			1,183,527	1,118,076	1,161,285
Current assets			474,999	465,396	484,315
Equity			737,950	710,450	730,250
Non-current liabilities			342,472	410,213	385,563
Current liabilities			578,104	462,809	529,787
Balance sheet total			1,658,526	1,583,472	1,645,600
Interest-bearing debt			473,513	471,925	471,637
Net interest-bearing debt			154,348	161,832	152,347
Investments etc.					
Investments in intangible assets	671	-	671	540	8,220
Investments in property, plant and					
eqipment	14,968	12,615	31,970	64,112	166,018
Depreciation, amortisation, impairment					
losses and write-downs	33,201	31,787	65,396	62,568	124,343
Cash flows					
Cash flows from operating activities	44,719	39,248	112,946	9,840	94,182
Cash flows from investing activities	(35,453)	(17,175)	(81,585)	(49,646)	(152,684)
Cash flows from financing activities	(36,840)	(10,996)	(54,766)	(7,567)	22,850
Changes in cash and cach equivalents	(27,574)	11,077	(23,405)	(47,373)	(35,652)
Ratios (DKK '000)					
EBITA	56,431	39,857	125,690	95,439	188,685
EBIT	23,230	12,501	60,294	32,871	64,342
Ratios					
Profit margin			7.3%	4.1%	4.2%
Solvency ratio			44.5%	44.9%	44.4%

#### **BUSINESS DEVELOPMENTS**

#### Revenue

Revenue was DKK 380.4 million in Q2 2010/11 against DKK 387.1 million, down 1.7%.

Revenue for H1 amounted to DKK 830.3 million against DKK 796.6 million in the same period last year. Revenue in the brewery sector increased by 2.8%, while revenue in the foodstuff sector was up 13.4%.

Developments are described in further detail under the different sectors.

#### **Earnings**

The operating profit for Q2 amounted to DKK 23.2 million, up 85.8% relative to the same period last year. An operating profit of DKK 60.3 million was returned for H1 against DKK 32.9 million in the same period last year.

The profit before tax amounted to DKK 22.0 million in Q2 against DKK 11.0 million in the same period last year. A profit before tax of DKK 58.1 million was returned for H1 against DKK 31.5 million in the same period last year.

A net profit of DKK 16.5 million was realised in Q2 against DKK 8.1 million in the same period last year. A net profit of DKK 43.6 million was returned for H1 against DKK 24.0 million in the same period last year.

#### **Investments**

Gross investments in intangible assets and property, plant and equipment for H1 amounted to DKK 83.8 million.

### **Equity**

As at 31 October 2010, equity amounted to DKK 738.0 million against DKK 730.3 million as at 1 May 2010.

Equity is affected by the results for the period, foreign currency translation adjustments in respect of foreign subsidiaries, acquisition of treasury shares and adjustments of the reserve for adjustment to fair value of financial assets available for sale as well as the distribution of dividend.

### **Treasury shares**

As at 31 October 2010, the group's holding of treasury shares totalled 350,585 class B shares, corresponding to 5.84% of the share capital.

During the accounting period 1 May - 31 October 2010, 285,640 class B shares at a price of DKK 33.3 million were acquired, corresponding to an average acquisition price of DKK 117 per share.

#### Dividend

In accordance with a resolution adopted at the company's annual general meeting held on 24 August 2010, dividend corresponding to DKK 1.50 per share or a total of DKK 9 million was paid out during the period.

### Liquidity and net interest-bearing debt

Cash flows from operating activities amounted to DKK 112.9 million in H1 compared with DKK 9.8 million in the same period last year.

Free cash flow – changes in cash and cash equivalents – amounted to DKK -23.4 million against DKK -47.4 million in the same period last year.

Cash resources, which are composed of cash and credit facilities granted but not yet activated, amounted to DKK 42.2 million as at 31 October 2010. To this should be added the holding of treasury shares amounting to DKK 50.1 million stated at the share market value as at 31 October 2010. Also, the fair value of the portfolio of bonds amounting to DKK 284.8 million is added. The aggregate cash resources then total DKK 377.1 million.

As at 31 October 2010, the group's interest-bearing debt amounted to DKK 473.5 million, and the net interest-bearing debt amounted to DKK 154.3 million.

#### Financial risks

As the group's sales and purchases in foreign currencies are still primarily denominated in EUR, currency risks are considered to be limited. The preceding period showed a positive currency effect in relation to both SEK and PLN.

Harboe continues to assess the need for currency hedging in step with developments.

Apart from the factors described in this interim report, no material changes were seen in the group's risk and uncertainty factors. The group's risk exposure is described in further detail in the annual report for 2009/10.

### Outlook 2010/11

Harboe expects its core business to continue to develop positively in 2010/11, and the investments which have been made in innovation, product development and the expansion of capacity over the past years will contribute to strengthening growth in both volume and revenue.

Extended collaboration with both existing and new major customers is expected to contribute to high capacity utilisation at the group's production facilities.

More marketing and the development of malt extract are expected to contribute positively to growing an attractive segment of customers within the drinks industry.

Harboe expects competition in the main markets to increase. Raw material prices stabilised at a more normal level in the past year, but the continued development in these prices remains a risk factor as increasing costs can only to a limited extent be added to sales prices in this highly competitive market. As regards important raw materials, Harboe has entered into long-term agreements with suppliers with a view to minimising sensitivity to fluctuations in raw material prices.

Harboe expects consolidated earnings to be positively impacted by the anticipated growth and increasing sales of new and innovative products, including malt extract, which contribute positively to the earnings margins.

Based on the existing mix of business activities and the above-mentioned assumptions, Harboe expects to achieve the target of an increase in revenue of approx. 5% and a strengthening of profit margins in the long term.

The group maintains its outlook for a profit before depreciation, amortisation, net financials and tax (EBITDA) in the region of DKK 205-215 million as announced in the interim report for Q1 on 7 September 2010. The profit before tax is still expected to be in the region of DKK 75-85 million, i.e. in the higher end of the interval.

Operating cash flows are expected to be in the range of DKK 150-185 million. Harboe is continuously working to strengthen cash flows from operating activities, which will remain a strategic focus area in the coming year.

Harboes Bryggeri A/S Interim report 1 May - 31 October 2010

Investments planned for 2010/11 are in the order of DKK 100-120 million. The majority of these investments have been made during H1. Following the past years' major investments in new technology and production facilities, the investments planned for the rest of the financial year will primarily focus on maintenance.

### Events occurring after the end of the period

No events have occurred after the end of the period which materially affect the earnings and financial position of the company.

### **Strategy and financial targets**

As mentioned in the company's annual report for 2009/10, Harboe is pursuing a strategy which focuses on maintaining a high volume of the company's core products and on protecting its position for these products in the important main markets. Modern, efficient and flexible production facilities are of decisive importance to this strategy.

Harboe also focuses on targeted product development within the categories and segments which are seeing a growth in demand.

Furthermore, the company is working strategically to target selected export markets that hold interesting potential for beer, non-alcoholic malt beverages, energy drinks and soft drinks.

Despite continued intensive competition in the group's core areas, new market areas and new customers are expected to contribute positively to attaining the group's financial targets.

Harboe's objective is to create annual growth in revenue of 5%.

The group's long-term objective is to ensure an annual profit margin of 6-8%.

### **KEY FIGURES – BREWERY SECTOR**

(DKK '000)	Q2 2010/2011	Q2 2009/2010	H1 2010/2011	H1 2009/2010	FY 2009/2010
Volume (million hectolitres)					
Beer, soft drinks and malt wort products	1.40	1.39	3.12	2.93	5.68
Earnings					
Revenue	317,343	328,777	710,327	690,754	1,283,633
Operating profik/(loss) (EBIT)	22,120	11,437	57,196	32,521	58,250
Profit/(loss) before tax	21,217	10,271	55,659	31,875	56,761
Calculated tax	(5,335)	(2,720)	(13,964)	(7,718)	(14,037)
Adjustment of deferred tax, precious yea	38	65	38	65	156
Net profit/(loss) for the period	15,920	7,616	41,733	24,222	42,880
Balance sheet					
Non-current assets			1,095,357	1,020,228	1,074,843
Current assets			437,329	410,500	440,182
Equity			619,689	594,411	613,815
Non-current liabilities			348,245	402,193	388,382
Current liabilities			564,752	434,124	512,828
Balance sheet total			1,532,686	1,430,728	1,515,025
Investments etc.					
Investments in property, plant and					
equipment	11,204	11,587	20,507	62,730	166,030
Depriciation, amortisation, impairment					
losses	29,210	29,183	58,968	57,329	114,688
Cash flows					
Cash flows from operating activities	38,321	23,281	100,357	12,223	79,975
Cash flows from investing activities	(33,744)	(13,788)	(73,320)	(44,354)	(141,163)
Cash flows from financing activities	(35,236)	(9,464)	(51,577)	(4,519)	29,016
Changes in cash and cash equivalents	(30,659)	29	(24,540)	(36,650)	(32,172)
Ratios					
EBITA	81,058	40,620	116,164	89,850	172,938
EBIT	22,120	11,437	57,196	32,521	58,250
Ratios					
Profit margin			8.1%	4.7%	4.5%
Solvency ratio			40.4%	41.5%	40.5%

#### **BREWERY SECTOR**

Total sales of beer and soft drinks, including malt beverages and malt wort products, totalled 1.4 million hectolitres in Q2 and are thus unchanged relative to the same period last year. In H1, sales increased by 6.5% to 3.12 million hectolitres from 2.93 million hectolitres.

Revenue in Q2 fell by 3.5% to DKK 317.3 million. Revenue for H1 2010/11 increased by 2.8% to DKK 710.3 million.

The slightly decreasing revenue in Q2 is attributable to the bad weather in August and September. As regards H1, revenue has, however, developed positively based on the group's continued strategic focus on efficient production and innovation. At the same time, Harboe's flexible capacity utilisation and strong competitiveness have made it possible for the group to maintain its position in the main markets.

Furthermore, the positive developments within the strategic focus area of malt extract have continued. Targeted efforts are still going into developing the company's product range, strategic marketing and sales. The establishment and development of the collaboration with a number of new customers within the drinks industry are progressing according to plan in both established and new markets, and the product segment contributes positively to both sales and earnings. The same applies to the group's export activities, which have been expanded further with new customers and agreements.

The continued development of products and packaging within both the beer and soft drinks segment has also contributed to strengthening Harboe's profile and continues to contribute to strengthening and developing the relations with the group's major collaboration partners.

The expansion and streamlining of production capacity at the group's production facilities in Denmark have been completed, and the unit has been put into service. The expansion of the company's own waste-water treatment plant, which is to ensure more effective environmental protection and cater for the increasing production volumes, is expected to be completed in December 2010. Large parts of the plant have already been put into service in step with the completion.

### Results

Profit before depreciation, amortisation, net financials and tax (EBITDA) amounted to DKK 116.2 million. This corresponds to an increase of 29.3% relative to the same period last year and an EBITDA margin of 16.4%. This development is primarily attributable to increasing sales combined with the fact that the prices of the group's primary raw materials have been maintained at satisfactory levels through long-term contracts.

The brewery sector's operating profit amounted to DKK 22.1 million in Q2. This represents an increase of 93.4% relative to the same period last year. The increase occurs despite the slightly decreasing revenue and is attributable to a good product mix combined with a continued positive contribution from the sales of malt extract. At the same time, the raw material costs have been stable due to the conclusion of long-term contracts on satisfactory terms. An operating profit of DKK 57.2 million was returned for H1 against DKK 32.5 million in the same period last year, up 75.9%.

The profit before tax for Q2 amounted to DKK 21.2 million, up 106.6%.

A profit before tax of DKK 55.7 million was returned for H1 against DKK 31.9 million in the same period last year, up 74.6%.

Investments in the period totalled DKK 20.5 million.

Depreciation and amortisation for the period amounted to DKK 59.0 million against DKK 57.3 million last year.

Harboes Bryggeri A/S Interim report 1 May - 31 October 2010

Investments for FY 2010/11 are expected to be in the range of DKK 100-120 million. The purpose of the group's investment strategy is to ensure continued expansion of the group's position in both new and existing main markets.

Furthermore, the investments are to contribute to optimising the group's utilisation of resources and ensure that the streamlining of the group's production facilities has a positive effect on the consumption of resources and emissions in relation to the development in production volume.

### KEY FIGURES – FOODSTUFF SECTOR

(DKK '000)	Q2 2010/2011	Q2 2009/2010	H1 2010/2011	H1 2009/2010	FY 2009/2010
Earnings					
Revenue	63,019	58,303	119,934	105,811	241,094
Operating profit/(loss)	1,110	933	3,098	74	6,092
Profit/(loss) before tax	780	738	2,435	(330)	1,359
Calculated tax	(195)	(284)	(609)	83	(1,210)
Adjustment of deferred tax, previous years		-		-	-
Net profik/(loss) for the period	585	454	1,826	(247)	149
Balance sheet					
Non-current assets			95,707	97,848	93,979
Current assets			63,330	54,896	56,038
Equity			118,261	116,039	116,435
Non-current liabilities			1,764	8,020	4,718
Current liabilities			39,012	28,685	28,864
Balance sheet total			159,037	152,744	150,017
Investments etc.					
Investments	4,435	488	12,134	1,382	8,208
Depreciation, amortisation, impairment					
losses and write-downs	3,992	2,488	6,428	5,239	9,656
Cash flows					
Cash flows from operating activities	6,398	15,967	12,589	(2,383)	14,207
Cash flows from investing activities	(1,709)	(3,387)	(8,265)	(5,292)	(11,521)
Cash flows from financing activities	(1,604)	(1,532)	(3,189)	(3,048)	(6,166)
Changes in cash and cash equivalents	3,085	11,048	1,135	(10,723)	(3,480)
Ratios					
EBITA	5,102	3,421	9,526	5,313	15,748
EBIT	1,110	933	3,098	74	6,092
Ratios					
Profit margin			2.6%	0.1%	2.5%
Solvency ratio			74.4%	76.0%	77.6%
Solvency rano			7 70	70.070	77.070

Harboes Bryggeri A/S Interim report 1 May - 31 October 2010

### FOODSTUFF SECTOR

Harboefarm A/S continues to base its business concept on its position within the category of fresh retail products.

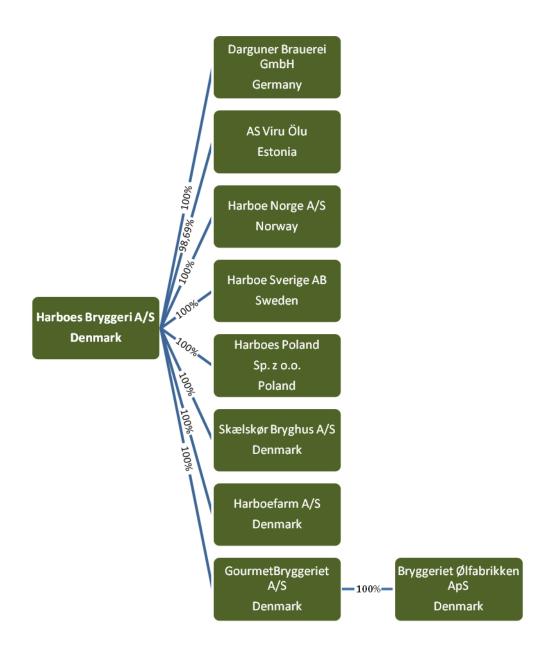
During the period, Harboefarm A/S has maintained a positive development in sales. The foodstuff sector's share of revenue amounted to DKK 120.0 million in H1 against DKK 105.8 million in the same period last year, up 13.4%. This is a satisfactory development, which is based on close collaboration with customers on continued product development and the tailoring of products to meet customer wishes.

Operating profit amounted to DKK 3.1 million in H1 2010/11 compared with DKK 0.0 million last year.

A profit before tax of DKK 2.4 million was realised against a loss of DKK -0.3 million in the same period last year.

Harboefarm A/S's strategy is to ensure continued development of the company's product portfolio with new high-quality products and size variants based on close collaboration with customers.

### **Group chart**



### **Core business**

Harboes Bryggeri A/S is listed on the stock exchange and is the parent of the Harboe group.

The group's core business, constituting 87.7% of the total gross revenue of the group in H1 2010/11, is the production and sale of beer, soft drinks, malt beverages and malt wort products.

The Harboefarm A/S foodstuff company and its sale of centrally packaged fresh and processed meat for the retail sector constitutes the remaining 12.3% of the gross revenue.

### Financial calendar

Harboes Bryggeri A/S expects to publish financial statements as follows:

Interim report, H1 2010/11 14 December 2010 Interim report, Q3 2010/11 8 March 2011

### **Announcements to NASDAQ OMX Copenhagen**

In the period 1 May 2010 to 14 December 2010, the company has submitted the following announcements to NASDAQ OMX Copenhagen, which may be found at the company's website, <a href="www.harboes.dk">www.harboes.dk</a>:

Date	Announcement
11 May 2010	Financial calendar
2 June 2010	Purchase of treasury shares
29 June 2010	Annual announcement for 2009/10
30 June 2010	Reporting in accordance with Section 28a of the Danish Securities
	Trading Act (Værdipapirhandelsloven)
5 July 2010	Reporting in accordance with Section 28a of the Danish Securities
	Trading Act
29 July 2010	Purchase of treasury shares
3 August 2010	Notice of annual general meeting
9 August 2010	Reporting in accordance with Section 28a of the Danish Securities
	Trading Act
10 August 2010	Annual report 2009/10
25 August 2010	Minutes of general meeting
6 September 2010	Notice of extraordinary general meeting
7 September 2010	Interim report, Q1 2010/11
28 September 2010	Minutes of extraordinary general meeting
11 October 2010	Notice of extraordinary general meeting
5 November 2010	Minutes of extraordinary general meeting

# Statement of the Board of Directors and Board of Executives on the annual report

Today, we have reviewed and approved the interim report of Harboes Bryggeri A/S for the period 1 May - 31 October 2010.

The interim report is presented in accordance with IAS 34, *Interim Financial Reporting*, as adopted by the EU and additional Danish disclosure requirements for the interim reporting of listed companies.

In our opinion, the interim report provides a true and fair view of the group's assets and liabilities and financial position as at 31 October 2010 and of the results of its activities and cash flows for Q1 2010/11.

We also believe that the management's review gives a fair review of the development in the group's activities and financial affairs, its results for the period and general financial position as well as a description of the most important risks and uncertainty factors to which the group is exposed.

Skælskør, 14 December 2010

#### **Board of Executives**

CEO Bernhard Griese

#### **Board of Directors**

Anders Nielsen, Chairman Bernhard Griese Mads O. Krage Mette Kirstine Agger Thøger Thøgersen Carl Erik Kjærsgaard Jens Bjarne Jensen<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Elected by the employees This document contains 26 pages This is page 16 of 26

### **Consolidated income statement**

(DKK '000)	Q2 2010/2011	Q2 2009/2010	H1 2010/2011	H1 2009/2010	FY 2009/2010
Gross revenue	446,257	456,946	970,991	941,505	1,804,047
Taxes on beer and soft drinks	(65,895)	(69,867)	(140,730)	(144,941)	(279,320)
Revenue	380,362	387,079	830,261	796,564	1,524,727
Production costs	(305,539)	(322,477)	(658,442)	(665,740)	(1,247,451)
Gross profit/(loss)	74,823	64,602	171,819	130,824	277,276
Distribution costs	(40,160)	(42,510)	(89,120)	(81,188)	(175,022)
Administrative expenses	(12,690)	(11,457)	(24,287)	(20,621)	(46,037)
Other operating income	4,306	5,122	8,614	9,906	18,394
Other operating expenses	(3,049)	(3,256)	(6,732)	(6,050)	(10,269)
Operating profit/(loss)	23,230	12,501	60,294	32,871	64,342
Income from investments in associates	-	-	-	-	(3,458)
Financial income	1,546	532	3,833	6,766	11,180
Finansiel expenses	(2,779)	(2,024)	(6,033)	(8,092)	(13,944)
Profit/(loss) before tax	21,997	11,009	58,094	31,545	58,120
Calculated tax on profit/(loss) for the period	(5,530)	(3,004)	(14,573)	(7,635)	(15,247)
Adjustment of tax, previous years	38	65	38	65	156
Net profit/(loss) for the period	16,505	8,070	43,559	23,975	43,029
Foreign currency translation adjustment					
regarding foreign enterprises			379	(146)	(443)
Adjustment to fair value of financial assets available for sale			7,226	(881)	(3,247)
Adjustment to fair value of financial instruments entered into for hedging future cash			7,220	(601)	(3,217)
flows			616	(15)	165
Tax of other total income			(2,268)	4	5,607
Share of comprehensive income			5,953	(1,038)	2,082
Comprehensive income			49,512	22,937	45,111
Distibution of net profit/(loss) Shareholders of parent Minority interests			43,536 23	24,311 (336)	43,028 1
<b>Distribution of comprehensive income</b> Shareholders of parent Minority interests			49,489 23	23,273 (336)	45,110 1

### **Balance sheet – assets**

(DKK '000)	31 October 2010	31 October 2009	30 April 2010
Goodwill	3,573	2,716	3,573
Development projects	951	2,283	1,572
Rights	5,718	5,714	5,707
Software	4,187	1,443	4,881
Intangible assets under construction	713	5,434	688
Intangible assets	15,142	17,590	16,421
Land and buildings	333,592	322,086	331,848
Plant and machinery	412,511	419,982	447,405
Other plant, fixtures and fittings, tools and equipment	41,143	39,350	41,206
Spare parts for own production equipment	3,629	4,053	3,887
Property, plant and equipment under construction	84,861	19,632	33,247
Property, plant and equipment	875,736	805,103	857,593
Investments in associates	-	4,609	-
Financial assets available for sale	289,384	287,157	283,738
Deposits, leases	2,255	2,186	2,234
Financial assets	291,639	293,952	285,972
Deferred tax assets	1,010	1,431	1,299
Non-current assets	1,183,527	1,118,076	1,161,285
Raw materiels, consumables and packaging	80,820	65,506	66,931
Finished goods and goods for resale	61,674	70,315	55,280
Inventories	142,494	135,821	122,211
Trade receivables	273,941	245,592	304,155
Receivables from associates		2,303	-
Other receivables	8,824	36,760	3,964
Accruals	12,399	13,139	7,219
Receivables	295,164	297,794	315,338
Cash	34,349	28,539	43,774
Assets held for sale	2,992	3,242	2,992
Current assets	474,999	465,396	484,315
Total assets	1,658,526	1,583,472	1,645,600

### **Balance sheet – equity and liabilities**

(DKK '000)	31 Oktober 2010	31 October 2009	30 April 2010
	<u> </u>	<u> </u>	60,000
Share capital	60,000	60,000	60,000
Share premium	51,000	51,000	51,000
Reserves	(14,083)	(19,924)	(20,036)
Retainet earnings	640,819	616,929	639,095
Equity owned bye the shareholders of the parent	737,736	708,005	730,059
Equity owned by minority interets	214	2,445	191
Equity	737,950	710,450	730,250
Mortgage debt	251,226	307,896	290,920
Other credit institutions	-	-	
Provisions for deferred tax	35,883	39,259	33,555
Deferred income	55,363	63,058	61,088
Non-current liabilities	342,472	410,213	385,563
Mortgage debt	55,114	12,351	26,377
Other credit institutions	167,173	151,678	154,340
Trade payables	188,199	125,007	187,556
Repurchase of returnable packaging	32,633	35,654	33,350
Payables to associates	-	14,314	-
Income tax	21,928	11,190	16,372
Other payables	101,776	101,868	100,526
Accruals	8,294	7,760	8,279
Current liabilities	575,117	459,822	526,800
Liabilities in respect of assets held for sale	2,987	2,987	2,987
Liabilities	920,576	873,022	915,350
Equity and liabilities	1,658,526	1,583,472	1,645,600

### **Consolidated cash flow statement**

(DKK '000)	H1 2010/2011	H1 2009/2010	FY 2009/2010
Operating profit/(loss)	60,294	32,871	64,342
Depreciation, amortisation etc.	65,605	61,725	125,719
Grants recognised as income	(5,827)	(6,993)	(13,188)
Cash flows from operating activities before change in working capital	120,072	87,603	176,873
Changes in inventories	(19,660)	(11,691)	1,797
Changes in trade receivables	31,135	26,936	(30,080)
Changes in other receivables	(8,488)	(2,965)	6,255
Changes in trade payables etc.	1,851	(77,236)	(20,885)
Changes in other payables	(6,652)	(8,845)	(30,572)
Changes in working capital	(1,814)	(73,801)	(73,485)
Cash flows from operating activities	118,258	13,802	103,388
Financial income received	4,126	7,352	11,559
Finacial expenses paid	(5,975)	(8,553)	(15,036)
Taxes paid, net	(3,463)	(2,761)	(5,729)
Cash flows from operating activities	112,946	9,840	94,182
Purchase of intangible assets	(681)	(3,906)	(3,262)
Purchase of property, plant and equipment	(83,153)	(52,046)	(160,954)
Sale of property, plant and equipment	688	1,126	1,560
Changes in financial assets	1,561	657	7,809
Company acquisitions		4,523	2,163
Cash flows from investing activities	(81,585)	(49,646)	(152,684)
Dividend paid	(9,000)	(9,000)	(9,000)
Net sales of own assets, incl. Dividend received	526	160	160
Investment grant received	-	5,567	39,964
Repayment of non-current liabilities, net	(12,393)	(4,294)	(8,662)
Raising of finansiel liability	(561)	-	388
Purchase of treasury shares	(33,338)	<del>-</del> .	
Cash flows from financing activities	(54,766)	(7,567)	22,850
Changes in cash and cash equivalents	(23,405)	(47,373)	(35,652)
Cash and cash equivalents as at 1 May	(109,419)	(73,459)	(73,730)
Cash and cash equivalents as at 31 October	(132,824)	(120,832)	(109,382)

## Statement of changes in equity

	Share capital	Share premium	Other reserves	Retained earnings	Equity owned by shareholders of parent	Equity owned by minority shareholders	Total equity
Equity as at 1 May 2009	60,000	51,000	(18,886)	572,159	664,273	190	664,463
Changes in equity 2009/10 Comprehensive income for the							
year	0	0	(1,038)	24,311	23,273	(336)	22,937
Addition in connection with							
company acquisition	0	0	0	(217)	(217)	2,591	2,374
Dividend paid	0	0	0	(9,000)	(9,000)	0	(9,000)
Dividend from treasury shares	0	0	0	160	160	0	160
Sale of treasury shares	0	0	0	29,516	59,516	0	29,516
<b>Total changes in equity</b>	0	0	(1,038)	44,770	43,732	2,255	45,987
Equity as at 31 October 2009	60,000	51,000	(19,924)	616,929	708,005	2,445	710,450
Equity as at 1 May 2010	60,000	51,000	(20,036)	639,095	730,059	191	730,250
Changes in equity 2010/11 Comprehensive income for the							
year	0	0	5,953	43,536	49,489	23	49,512
Dividend paid	0	0	0	(9,000)	(9,000)	0	(9,000)
Dividend from treasury shares	0	0	0	526	526	0	526
Purchase of treasury shares	0	0	0	(33,338)	(33,338)	0	(33,338)
Total changes in equity	0	0	5,953	1,724	7,677	23	7,700
Equity as at 31 October 2010	60,000	51,000	(14,083)	640,819	737,736	214	737,950

### 1. Accounting policies

The interim financial statements are presented as compiled financial statements in accordance with IAS 34, *Interim Financial Reporting*, as adopted by the EU. No interim financial statements have been prepared for the parent.

The interim financial statements are presented in Danish kroner (DKK), which is the functional currency of the parent.

The accounting policies applied in the interim financial statements are consistent with those applied in the consolidated financial statements for 2009/10, which are in accordance with the International Financial Reporting Standards as adopted by the EU.

Reference is made to the annual report for 2009/10 for a more detailed description of the accounting policies applied, including the definitions of the ratios stated, which have been calculated in accordance with the definitions of the 'Recommendations and Financial Ratios 2005' issued by the Danish Society of Financial Analysts.

The interim report has not been reviewed by the company's auditors.

The company announcement is published in Danish and English. In the event of discrepancies between the Danish and the English text, the Danish text shall prevail.

### **Estimates**

The preparation of interim reports requires the management to make certain accounting estimates which affect the application of the accounting policies and recognised assets, liabilities, income and expenses. Actual results may deviate from these estimates.

The most significant estimates made by the management in applying the group's accounting policies and the considerable uncertainty associated with these estimates are the same in connection with the preparation of the compiled interim report as for the preparation of the 2009/10 annual report.

	2010/11 DKK '000	2009/10 DKK '000
2. Earnings per share and diluted earnings per share		
Earnings per share and diluted earnings per share (DKK per share of DKK 10)	7.45	4.20
The basis of calculation of earnings per share and diluted earnings per share is as follows:	ows:	
Profit distributed to the shareholders of the parent used for calculating		
earnings per share	43,536	24,311
	2010/11 no. of shares of DKK 10	2009/10 no. of shares of DKK 10
Average number of shares	6,000,000	6,000,000
Average number of treasury shares	(159,397)	(207,471)
Number of shares used for calculating earnings per share	5,840,603	5,792,529
Average dilution effect of outstanding pre-emption rights etc. (no.)  Number of shares used for calculating diluted earnings per share	<u>0</u> <u>5,840,603</u>	0 5,792,529

### 3. Segment information

For the first time, the group applied IFRS 8, *Operating Segments*, for FY 2009/10. The implementation of the standard did not give rise to a changed identification of the group's segments.

As regards management and reporting, the group is divided into two business segments. This is regarded as the primary segmentation of the group.

The activities of the two business segments comprise:

Brewery sector: Production and sale of beer, soft drinks, malt beverages and

malt wort products

Foodstuff sector: Processing and sale of foodstuffs

Reference is made to the financial highlights for the business sectors on pages 9 and 11, respectively.

### Revenue and non-current assets distributed on geographical areas

The group's activities are mainly distributed on Denmark, Germany and other geographical areas.

The group's revenue from external customers and the distribution of non-current assets on these geographical areas are specified below where revenue is distributed on the basis of the domicile of the customers, and non-current assets are distributed on the basis of the physical location and legal affiliation, respectively.

	Reve	Revenue		ent assets
	2010/11 DKK '000	2009/10 DKK '000	2010/11 DKK '000	2009/10 DKK '000
Denmark	350,808	319,190	486,198	429,149
Germany	277,443	308,020	371,958	354,968
Other geographical areas	202,010	169,354	17,580	20,986
	830,261	796,564	875,736	805,103

### 4. Property, plant and equipment

### Purchase and sale of property, plant and equipment

Assets with a total value of DKK 83.2 million were acquired during the period (same period last year DKK 52.0 million). These acquisitions are primarily attributable to the expansion of existing production and process plants.

Assets sold in the period do not represent significant amounts.

### **Investment obligations**

The group has entered into contracts concerning the delivery of technical plant and machinery with a combined value of approx. DKK 5.0 million.

Delivery, installation and commissioning will take place in the course of H2 2010/11.

	2010/11 DKK '000	2009/10 DKK '000
5. Other reserves		
Reserve for foreign currency translation adjustments	(92)	(174)
Reserve for net revaluation according to the equity method	0	3,232
Reserve for adjustment to fair value of financial assets available for sale	(13,824)	(22,218)
Reserve for value adjustment of hedging instruments	(167)	(764)
	(14,083)	(19,924)

	Reserve for net revaluation according to the equity method	Reserve for foreign currency translation adjustments	Reserve for value adjustment of hedging instruments	Reserve for value adjustment of financial assets available for sale	Total other reserves
Other reserves as at 1 May 2009 Foreign currency translation adjustment regarding foreign enterprises Adjustment to fair value of financial instruments entered into for hedging future cash flows Adjustment to fair value of financial assets available for sale Reserve for net revaluation according to the equity method Tax on income and expenses recognised directly in equity	3,232	(28)	(753)	(21,337)	(18,886)
	0	(146)	0	0	(146)
	0	0	(15)	0	(15)
	0	0	0	(881)	(881)
	0	0	0	0	0
	0	0	4	0	4_
Other reserves as at 31 October 2009	3,232	(174)	(764)	(22,218)	(19,924)
Other reserves as at 1 May 2010 Foreign currency translation adjustment regarding foreign enterprises Adjustment to fair value of financial instruments entered into for hedging future cash flows Adjustment to fair value of financial assets available for sale Tax on income and expenses recognised directly in equity	0	(471)	(628)	(18,937)	(20,036)
	0	379	0	0	379
	0	0	616	0	616
	0	0	0	7,226	7,226
	n 0	0	(155)	(2,113)	(2,268)
Other reserves as at 31 October 2010	0	(92)	(167)	(13,824)	(14,083)